

Overview
Consulting Skills Workshop
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Consulting Skills Workshop

This 1.5 day workshop is designed to prepare consultants to work seamlessly with client executives as strategic business partners. In order to make this workshop highly pragmatic and relevant, extensive pre-work is prepared by participants and reviewed by Ms. Boone prior to the workshop. The workshop also contains very specific and relevant role play scenarios that are highly likely to arise in the course of working as part of the consultancy. Consultants also will outline the services that they offer to the client in an easy-to-read, compelling brochure.

The benefits of conducting this workshop include:

1. Consultants receive training that is highly specific to the Structural Cybernetics (SC) model.
2. The workshop builds confidence on both a personal and professional level – which is critical for consultants who will often be working with people who are at higher levels in the organizational hierarchy.
3. Based on the pre-work, the workshop is tailored not only to an SC consultancy, but also to the specific needs of your organization.
4. Exercises and learning experiences are designed to build esprit de corps in the function.